Curriculum Vitae

PERSONAL DETAILS:

Name: Mohi Eldin Mohamed Elsayeh

Address: 29, Elfardous street, Smouha, Alexandria, Egypt

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E-mail: mohielsayeh@gmail.com

Date of birth: 07/05/1971 **Marital status:** Married **Nationality:** Egyptian



EDUCATION AND ACADEMIC QUALIFICATIONS:

2015 Doctor of Philosophy (PhD) in port economics and operation management.

University of Huddersfield – United Kingdom.

Thesis title: The impact of port efficiency on port competitiveness in the Mediterranean container market

2007 Master of Science "MSc" in Maritime affairs – 'Port Management' World Maritime University (WMU) – Malmo – Sweden.

Thesis title: An assessment of the competitiveness level of Elsokhna Container terminal to the Middle East and Mediterranean transhipment container market.

2003 Bachelor degree in nautical science and technology.

Arab Academy for Science and Technology & Maritime Transport (AAST&MT) – Alexandria - Egypt.

2001 Post graduate diploma in Fleet operation and Safety system.

Arab Academy for Science and Technology & Maritime Transport (AAST&MT) – Alexandria - Egypt.

2000: Master mariner (Certificate of competency).

Arab Academy for Science and Technology & Maritime Transport (AAST&MT) – Alexandria - Egypt.

1997 Chief mate certificate (Certificate of competency).

Arab Academy for Science and Technology & Maritime Transport (AAST&MT) – Alexandria - Egypt.

1992 Second mate certificate (Certificate of competency).

Arab Academy for Science and Technology & Maritime Transport (AAST&MT) – Alexandria - Egypt.

PROFESSIONAL EXPERIENCE:

2019- Present Dean – College of Maritime Transport & Technology, Arab Academy for Science, Technology and Maritime Transport (AASTMT), Alexandria,

Egypt and Sharjah Branch, United Arab Emirates

2015 – Present Dean – College of Maritime Transport & Technology, Arab Academy for

Science, Technology and Maritime Transport (AASTMT), Alexandria,

Egypt

2017 - Present Director, the Technical Office for Maritime Transport Affairs, AASTMT

2011 – 2015 Associated- Dean for Educational Affairs

Senior – 1st lecturer

College of Maritime Transport & Technology

Arab Academy for Science and Technology & Maritime Transport

2008 – 2011 Vice- Dean

Institute of International transport & Logistics

Arab Academy for Science and Technology & Maritime Transport

2003 - 2008 Maritime lecturer – Nautical Department.

College of Maritime Transport & Technology

Arab Academy for Science and Technology & Maritime Transport

1997 – 2003 Merchant marine officer on board General cargo and container vessels

United Arab Shipping Co. (UASC) – UAE.

1993 – 1997 Merchant marine officer on board Bulk carriers

National Navigation Co. (NNC) – Egypt.

ACADEMIC ACTIVITIES

Supervising the accreditation of the Bachelor Degree programs offered by the College of Maritime Transport & Technology, at The Arab Academy for Science, Technology & Maritime Transport, Sharjah Branch, by the Commission for Academic Accreditation in the United Arab Emirates.

Team leader for the accreditation process of the Diving Program at the College of Maritime Transport and Technology by The International Diving Schools Association (IDSA).

- Planning and preparation of the document file required for establishing a branch of the College of Maritime Transport & Logistics in the Emirate of Sharjah in the United Arab Emirates
- 2017 Participation in workshops and meeting of the Technical Committee of the Council of Arab Transport Ministers of the League of Arab States
 - 21-22.03.2018: joint meeting of the Technical Committee of Transport (Road, Maritime, and Multimodal)

- 24.10.2017: Meeting of the Executive Office of the Council of Arab Ministers of Transport Ordinary Session (59th session)
- 25-26.10.2017: Arab Transport Ministers' Meeting Ordinary Session (30th Session)

Supervising the establishment of a branch of the College of Maritime Transport & Logistics in collaboration with City Unity College, Athens, Greece.

Supervising the accreditation of the Bachelor Degree programs offered by the College of Maritime Transport & Technology by the Ministry of Higher Education in Greece.

Supervising the accreditation of the Bachelor Degree programs offered by the College of Maritime Transport & Technology by the Ministry of Higher Education in Kingdom of Saudi Arabia.

Supervising the **ISO 9001 – 14000 – 18000** quality certification of the Diving programs offered by the College of Maritime Transport and Technology.

Supervising the International Hydrographic Organization (IHO) accreditation of the Maritime Survey program offered by the College of Maritime Transport and Technology, in collaboration with Egyptian Naval Forces.

Supervising the accreditation of Bachelor Degree programs offered by the College of Maritime Transport & Technology by the Central Evaluation and Accreditation Agency (ZEvA), Hannover, Germany

2014 Development of the education system and new specialized programs in the field of maritime transport for the under-graduate and post-graduate (Masters and Doctoral studies)

PORT DEVELOPMENT PROFESSIONAL & ACADEMIC EXPERIENCE

- **2019 2020** Team Member of the Research Project on Developing the Strategic Plan for Developing Egyptian Ports 2030.
- **2014 2017** Consultant to Damietta Port Authority CEO for Port Development

INTERNATIONAL FIELD STUDIES AND RESEARCH PROJECTS

- **2009 Arab League (Technical Committee of Maritime Transport)** Team member and representative of the AASTMT committee.
- 2008 Participating in research project for the development of Administrative and documentation systems in Egyptian ports and maritime sector. (The Scope of FAL convention).
- 2007 Participating in research project & field study to (Singapore port authority).

Research topic; The key success factors of Singapore port.

2006 Participating in researches & field studies to European ports such as;

(Malmo - Goteborg - Gutenberg - Trelleborg) - Sweden.

(Copenhagen) - Denmark.

(Le Havre) - France.

(Hamburg) - Germany.

(Rotterdam – Amsterdam) - Netherlands.

SEMINARS AND WORKSHOPS:

2018 IMO Facilitation Committee (FAL), 42nd session, International Maritime

Organization (IMO)- UK

2013 Delegation of the Arab League and AASTMT

STW committee (44) meeting – International Maritime Organization (IMO)-

UK

2012 Participation in a workshop in;

Port development and strategies – Industrial Port of Yanbu – Saudi Arabia.

2007 Attended seminars in;

-The impact of ISPS code implementation on the maritime industry – Malmo – Sweden.

- Logistics and transportation of dangerous goods A multimodal transport perspective Malmo Sweden.
- Environmental issues in sea ports Malmo Sweden.

SKILLS

Technical report writing (Arabic – English).

Professional and academic presentation.

Computer skills:

- (ICDL) Microsoft Windows and Office
- (Word, Excel, PowerPoint, Access, and Internet Explorer)

PROFESSIONAL AFFILIATIONS

Memberships: - International Association of Maritime Lecturers (IMLA).

- Arab Association for Navigation.

- The Arab African Association for Logistics and Transport
- Arab Association for Maritime Trade & Development.

Chartered membership:

- The Chartered Institute of Logistics & Transport - UK.

LANGUAGES

- Arabic Mother tongue
- English Fluent

PUBLISHED RESEARCH PAPERS:

(Conferences – International Journals)

1. A Proposed Port Security Risk Assessment Approach, with Application to a Hypothetical Port

Abdelfattah, M., Elsayeh, M.M. & Abdelkader, S.(2021) Australian Journal of Maritime & Ocean Affairs (AJMOA), DOI: 10.1080/18366503.2021.1909206

2. Evaluating the Competitiveness of North African Container Ports: An Empirical Study on the Egyptian and Libyan Container Ports using FAHP

Ismail, A., Elsayeh, M.M., Wanis, A.(2020), The International Maritime and Logistics Conference (Marlog 9).

- 3. Benchmarking the operational efficiency of the main container ports in the Mediterranean: An application of DEA panel data analysis.
- Elsayeh, M.M., Hubbard, N.J. and Tipi, N.S., (2013). International Journal Maritime Policy and Management.
- 4. The Dynamics of market concentration and its impact on Mediterranean container ports' competitiveness.
- Elsayeh, M.M., Hubbard, N.J. and Tipi, N.S., (2012). World Conference of Transport Research (WCTRS), University of Antwerp, Antwerp, Belguim.
- 5. An Assessment of hub-ports competitiveness and its impact on the Mediterranean container market structure.
- Elsayeh, M.M., Hubbard, N.J. and Tipi, N.S., (2011). International conference of Logistics and Research Network (LRN), Southampton University, Southampton, UK.
- 6. The impact of the financial crisis on container terminals A Global perspective on market behavior.
- Elkala, M. & Elsayeh, M.E. (2010). 26th International Conference for Seaports & Maritime Transport, Port Training Institute, Arab Academy for Science, Technology & Maritime Transport AAST&MT, Alexandria, Egypt.

- 7. The impact of inter-port competition in the Mediterranean transhipment container market on the port service quality A case of SCCT.
- Elsayeh, M.E. & Elkady, Gh. (2009). ICPQR conference proceeding, Arab Academy for Science, Technology & Maritime Transport AAST&MT, Alexandria, Egypt.
- 8. The impact of liner Shipping Developments on the Competition Strategies of Port Authorities.
- Elkala, M. & Elsayeh, M.E. (2008). Arab Association for Navigation journal. Alexandria, Egypt.
- 9. An assessment of inter-port competition in the Middle East and the eastern Mediterranean transhipment container market.
- Elsayeh, M.E. (2007). World Maritime University, Alumni journal. Malmo, Sweden.
- 10. Impacts of the implementation of the International Ship and Port facility Security (ISPS) Code on seafarers' rights.
- Elsayeh, M.E. & Elkala, M. (2007). Arab Association for Navigation journal. Alexandria, Egypt.

INTERNAL & EXTERNAL EXAMINER/ADVISOR: UNDERGRADUATE & POSTGRADUATE PROGRAMMES

External Examiner/Advisor: Undergraduate & Postgraduate Programmes BSc; Maritime Studies, Maritime Business and Management, Transport and Logistics, Port and Maritime Management.

Ph.D. Supervision - Arab Academy for Science, Technology & Maritime Transport

In English Language:

- 1- The Impact of Horizontal Integration on Mediterranean Container Port Competitiveness
- 2- Modeling Port Selection in Liner Shipping Market, with Application to East West Trade Routes
- 3- Benchmarking the Efficiency of Container Ports: An Empirical Study on the Egyptian Container Ports
- 4- Port Security Risk Assessment Approaches: A comparative Study with Application to A Hypothetical Port
- 5- The Impact of horizontal Integration on Mediterranean Container Port

Competitiveness

- 6- Impact of operational Efficiency on Middle East Container Ports Competition Level
- 7- Enhancement of Libyan Container Terminals by Benchmarking their Technical Efficiency against North African Ports.
- 8- Modeling Port Selection in Liner Shipping Market, with Application to East West Trade Route.

In Arabic Language:

9- Formulating a compliance model for the application of maritime safety standards to the national legislation of the Republic of Yemen.

MSc. Supervision - Arab Academy for Science, Technology & Maritime Transport

In English Language:

- 1- Enhancement Port Logistics Activities and its Impact on the Maritime Transport Efficiency- The Case of Egyptian Sea Ports. (2012).
- 2- Proposed Development Plan for Hurghada Port: Empirical Analyses. (2012).
- 3- An Assessment of the Gate Port Competitiveness in Southern Africa Region. (2011).

In Arabic Language:

- 4- A Comparative Study of the Competitiveness Level of Port of Adan and Container Ports in the Middle East (2012)
- 5- Studying and Analysing the Competitiveness of Hub Container ports in the Middle East (2012)
- 6- Economic Impact of rebuilding the Iraqi maritime transport fleet (2012)

BSc. Projects supervision - Arab academy for Science, Technology & Maritime Transport

In English Language:

- 1- Port Logistics Activities The case of Port Said East "SCCT"
- 2- Formulating a Strategic Framework of Boubyan (Kuwait) Port and logistics Center
- 3- Assessment of Alexandria Container Terminal Efficiency by Applying Performance

Indicators

- 4- The Effectiveness of the International code for the Maritime Management of Safety to Reduce Risks at Sea.
- 5- Ports Cooperation & Competition
- 6- How to improve the nation's economy by the development of marine transportation

In Arabic Language:

- 7- Berth and Container Management in Lattakia Port
- 8- Studying the competitiveness of Jebel Ali Port in the Middle East

Internal examiner MSc. Thesis – Arab academy for Science, Technology & Maritime Transport

In Arabic Language:

- 1- Technical and Management Systems of Maritime Authorities and Ports in Arab and African Countries (2012)
- 2- The Impact of applying modern technologies on Management and development of Libyan Sea Ports: Ras Lanoff Commercial and Terminal (2012)
- 3- Studying and Analyzing the Competitiveness of Hub Container Terminals in the Middle East (2012)
- 4- A Comparative Study of Competitiveness of Port of Adan and Container Ports in the Middle East (2012)
- 5- Competitive Advantage of Sea Ports: East Post Said Port (2012)
- 6- Future Role of Libyan Sea Ports in Libyan Foreign Sea-borne Trade (2012)
- 7- Development and Modernization of Port of Adan under Regional and International Competition (2011)
- 8- Proposed Study to Benefit from the use of automatic identification system to increase the efficiency of navigation aids (2011)
- 9- The Role of Modern Port Management in Enhancing Competitiveness of Ports in Qatar (2009)
- 10- Development of operational performance for Managing Yemeni Sea Ports- Case Study of Red Sea Ports Al Hudaydah Port (2009)

11- Case Study of the Egyptian Maritime Fleet according to the Memoranda of Understanding of Port State Control (2009)

SESSIONS AND SEMINARS DELIVERED

16 th	Intra Africa Trade Fair 2021 entitled "Towards Development of Maritime
March,	Transport in Africa" in collaboration between Afreximbank and the African &
2021	Asian Affairs Sector, at the AASTMT. The title of the presentation is:
	"Integration Among African Seaports".

- 13th-14th A keynote speaker for IAMU Webinar on "MET during COVID". The title of the presentation is: "The Future Challenges of MET: A Holistic Approach for Enhancing the Maritime Industry".
- African Development Senior Managers Forum on: "Investments Opportunities in International Trade and Transport in African Countries", organized by the African & Asian Affairs Sector, at the AASTMT. The title of the presentation is: "African Ports: A Fertile Land for Major Investments".
- Participation in a workshop organized by the African & Asian Affairs Sector, at the AASTMT entitled: "Logistics Center as practical tool for boosting the role of logistics activities in improving African International Trade" The title of the presentation is: "African Seaports Connectivity as a Main Determinant of Port Competitiveness".
- Participation in a workshop organized by the African & Asian Affairs Sector, at the AASTMT entitled: "Suez Canal Corridor Challenges and Opportunities: The Impact on African Trade and Global Supply Chains"
- Participation in a workshop organized by the Arab Seaports Federation, in Kuwait entitled: "One Belt One Road (OBOR)"
- Participation in a workshop organized by the Arab Federation of the Chambers of Shipping in collaboration with AASTMT, and the League of Arab States, at AASTMT premises to examine the proposal to establish an Arab Maritime Cluster and its implementation mechanisms.
- Participation in a workshop organized by the African & Asian Affairs Sector, at the AASTMT entitled: "Changes in International Trade Patterns: An Empirical Analysis to the Impact on Multimodal Transport, Logistics Activities and Suez Canal Corridor"
- Participation in a workshop organized by the African & Asian Affairs Sector, at the AASTMT entitled: "African Ports Development Strategies, Co-petition Approach toward Sustainable Integration workshop"
- 2010 Port Attractiveness and Competitiveness, International Transport & Logistics Institute AASTMT

2010	The Vessel (Parts and Characteristics), Chamber of Shipping in cooperation with Shipping Agencies
2010	Ship Knowledge & Description, The Arab Petroleum Pipelines Company "SUMED"
2010	Freight & Shipping Markets – Liner & Tramp, The Arab Petroleum Pipelines Company "SUMED"
2010	The Organization of the Shipping Market, The Arab Petroleum Pipelines Company "SUMED"
2009	The Container Terminals & International Trade, National Navigation Co. (NNC)
2009	Container Terminals Operations, National Navigation Co. (NNC)
2009	The Attractiveness & Competitiveness Level of Seaports, National Navigation Co. (NNC)
2009	Horizontal Integration in Port Industry – the case of CMP, National Navigation Co. (NNC)
2009	Inco-Terms 2000/2010, Port Training Institute, TRAINMAR Project
2008	Technological Development and its Impact on Performance Level and Productivity of Container Terminals, Training Division, Ministry of Maritime Transport
2008	Competitiveness of Mediterranean Hub Ports, Training Division, Ministry of Maritime Transport
2008	Selection Criteria of Sea Ports and their Impact on Enhancing Logistics Service Levels of Shipping Lines, Training Division, Ministry of Maritime Transport
2008	The Role of Classification Societies in Issuing Ship Certificates, Chamber of Shipping in cooperation with Shipping Agencies