

❖ Languages :

- ❖ Excellent command of speaking and written English and Arabic languages , average background of German.
- ❖ ILETS score (5.5) Academic , 2007.

❖ Computer skills :

- ❖ Microsoft office 2013(Word – PowerPoint – Excel - average background of Access).
- ❖ ICDL Certificate Syllabus Version :4.0 2007 .

❖ Academic / Teaching Experience (courses):

- ❖ Principles of Management.
- ❖ Principles of Marketing .
- ❖ Human Resources Management .
- ❖ Business Skills .
- ❖ Negotiation Skills .
- ❖ Customer Relationship Management.
- ❖ International Business Management.
- ❖ Strategic Management .
- ❖ Management Information Systems .
- ❖ Information Technologies.
- ❖ Data Bases .

❖ Academic Activities :

- ❖ Business continuity (ISO 22301:2019) accreditation team leader at College of International Transport and logistics Smart Village Campus .
- ❖ International Programs team leader at College of International Transport and logistics Smart Village Campus .

❖ Special Courses :

- ❖ Project preparation course for research funding.
- ❖ International Publishing Course.
- ❖ Performance Indicators Course.
- ❖ Examination Systems Course.
- ❖ Change Management Course.
- ❖ Technology use course.

❖ **Research Papers & Publications :**

- ❖ *Mohamed G. Abdelhady . and Karim. A. Mohamed.2025. Leveraging artificial intelligence for predictive customer churn modeling in telecommunications: a framework for enhanced customer relationship management. Scientific Reports Journal / <https://doi.org/10.1038/s41598-025-30108-z>. 2025*
- ❖ **Biography:**
- ❖ *Karim abdelmegid has a Ph.D. in Business Administration from the Ain Shams University, Egypt. Also , he obtained his Master's. in Business Administration (MBA) from AASTMT , he Ialso completed a supplementary research project in Business Administration at the Faculty of Commerce, Suez Canal University in Ismailia.*