

Arab Academy for Science, Technology and Maritime Transport Port Training Institute



Training Course Information Form

	C_{ϵ}	ourse Information	n				
Course Name:	Container Terminal Marketing (L96)						
Institute/Centre:	Port Training Institute		Course Code:				
Type:	$\sqrt{\text{Program}}$	☐ Course	☐ Workshop				
Course Duration:	√5 Days	☐ 3 Days	☐ 1 Days	☐ Other			
Course Conducted: Course Venue:	√Local Anywhere	□International	Indicate: A.R.E				
Course Language:	☐ English	☐ Arabic	$\sqrt{\text{Both}}$	☐ Other			
Course Description							
 Concept of Container Terminals Marketing Marketing Methods for Container Terminals: Marketing Strategies Effective Pricing for Container Terminals Services Marketing Plan Course Objectives: Empowering marketing candidates with the ability to professionally and skilfully execute marketing activities for container terminals. 							
Course Includes:	√ Theoretical ☐ Workshop	\mathcal{E}		☐ Laboratory			
Course Prerequisites: Not Required							
Who Should Attend: Management of Container Terminals.							
No. of Participants/Cou	ırse: √5-10	□ 10-15	□ 15-20	☐ Other			
Qualifications of Participants:At least Average: University Degree							
No. of Lecturer:	√ 1	2	5				
No. of Assistance:	1	2	3				

Course Facilities								
√ White Board	\sqrt{V} . Projector	$\sqrt{\text{Data Show}}$	\sqrt{PC}	☐ Manual				
☐ Books	√ Handouts	☐ Flip Charts	□ S/W	☐ Other				
		C E I						
Course Evaluation								
☐ Written Examination		☐ Written Report(s)	OralPresentation	$\sqrt{\text{Attendance}}$				
☐ Delegates Participation								
Certificate Issue:								
☐ Local Premises		√ AASTMT	☐ International					
Course Registration								
Registration:	V Auiiiis	$\sqrt{\text{Admission}}$ and Registration						
	Dep	artment at the Port	☐ Online					
	T	raining Institute		☐ Other				
	Beside	Gate No. 27 - Outside						
	Custon	Customs Area, Alexandria						
		Port						
Documents Requir			√ ID/Passport	√ Photo				
	rea: √ R	ed: $\sqrt{\text{Registration Form}}$	Copy					